### PROCEEDINGS OF THE BROWN COUNTY ADMINISTRATION COMMITTEE

Pursuant to Section 19.84 Wis. Stats., a regular meeting of the **Brown County Administration Committee** was held on Thursday, May 28, 2015 in Room 200, Northern Building, 305 E. Walnut Street, Green Bay, Wisconsin.

Present: Chair Fewell, Supervisor Schadewald, Supervisor Jamir

Excused: Supervisor Blom
Absent: Supervisor De Wane

Also Present: August Neverman, Chad Weininger, Maria Lasecki, Paul Zeller, Dean Haen, Warren Kraft and other

interested parties.

I. Call to Order.

The meeting was called to order by Chairman Fewell at 5:30 p.m.

II. Approve/Modify Agenda.

Motion made by Supervisor Jamir, seconded by Supervisor Schadewald to approve. Vote taken. <u>MOTION</u> CARRIED UNANIMOUSLY

III. Approve/Modify Minutes of May 28, 2015.

Motion made by Supervisor Jamir, seconded by Supervisor Schadewald to approve. Vote taken. <u>MOTION</u> CARRIED UNANIMOUSLY

Comments from the Public. None.

- 1. Review Minutes of:
  - a. Housing Authority (April 20, 2015).

Motion made by Supervisor Jamir, seconded by Supervisor Schadewald to receive and place on file. Vote taken. MOTION CARRIED UNANIMOUSLY

### **Communications:**

 Communication from Supervisor Schadewald re: Request that the Administration Committee revisit Chairman Moynihan's proposal for computer equipment for Supervisors; referred from March, 2015 County Board. Held for one month.

Supervisor Schadewald questioned how they moved this forward. Technology Services Director August Neverman responded that he believed that they would need the full board to make a resolution to fund it. Handout re: Brown County Board of Supervisors Updated Portable Computing Proposal May, 2015 (attached). Referring to the costs, Director of Administration Chad Weininger felt the options were to find the money now or try and include it in the 2016 budget. It was Schadewald's opinion that they should move this forward. He felt it would greatly benefit the County Board due to the efficiencies and it was a decision-making processes.

As being both the Information Technologies Chief Information Officer and as the Information Security Officer, from an operational benefit and security perspective Neverman would advise and felt there was benefit.

Weininger informed that if they moved forward with prior to budget he would have to spend some time trying to find some dollars and suggested giving him a month. He also felt that if they were going to make the investment, he wanted to make sure supervisors would use a tablet (iPad – Apple iOS) vs a laptop (Windows OS). Neverman informed that laptops would be a significant price difference because the operating system was more expensive but it gave more features. Schadewald suggested having Neverman bring a tablet and a laptop to the full County Board for a brief demonstration and discussion regarding preference. Jamir would like Neverman to show their

committee prior to the full board so that they had consensus. Weininger informed that if supervisors accepted everything electronically, it would cut down on supplies, paper and postage and a way for him to reduce costs. Neverman added that it wouldn't even be sent via email, it would get published in a folder to the device. Schadewald believed the County Board should be standardized with the employees and everything should be sent electronically.

Neverman reiterated that at the next meeting he will present the hardware so that they knew the difference between the two and the costs and paperwork. Fewell suggested that he bring a usage policy for employees.

Jamir questioned if they had the bandwidth in his resources to train 26 supervisors before the budget season, if not, he would say no to this. He wanted to do it right and train them and show them that it was a tool that they could use to help with county business. Neverman responded that his inclination was to try and push to a single solution from a simplicity and standardization perspective, such as training. Jamir suggested for the presentation an explanation of the advantages of going with the iOS solution or with Windows. It was his personal opinion that if they went with the iPad, as a supervisor, it was perfect for just his email and to bring up the county website to get to the ordinances and statues, and not create content. So the board understood, he wanted to clearly delineate the differences between the two and give reasons why they would select a tablet or laptop.

Schadewald informed that he would be in favor of an iPad because he knew what it could do and that's all they needed as a County Board Supervisor.

Motion made by Supervisor Schadewald, seconded by Supervisor Jamir to hold for one month for costs and demo. Vote taken. <u>MOTION CARRIED UNANIMOUSLY</u>

3. Communication from Supervisor Jamir re: Have Technology Services research options and cost to publish/upload/broadcast County Board and committee meetings for social media such as You-Tube, stream in real time or near real time; referred from May, 2015 County Board.

Jamir informed that after speaking with Administration, CIO Neverman, and the County Executive's staff he asked to hold this item for one month, as things were happening that they could take advantage of.

Motion made by Supervisor Jamir, seconded by Supervisor Schadewald to hold for one month. Vote taken. <u>MOTION CARRIED UNANIMOUSLY</u>

### **Treasurer**

4. Budget Status Financial Report, March 2015.

Treasurer Paul Zeller provided handouts (attached). For the first quarter, there was a \$193,000 positive budget variance due to a one-time gain related to the sale of bonds which increased their interest on investments.

Motion made by Supervisor Schadewald, seconded by Supervisor Jamir to receive and place on file. Vote taken. MOTION CARRIED UNANIMOUSLY

5. Budget Performance Report, March 2015.

Zeller provided handouts (attached).

Motion made by Supervisor Schadewald, seconded by Supervisor Jamir to receive and place on file. Vote taken. <u>MOTION CARRIED UNANIMOUSLY</u>

- 6. Treasurer's Report:
  - a. Status of Tax Collection partnership(s) for June and July, 2015.

Zeller informed that they were trying to court some local financial institutions, as of this week, they had commitments with Bay Lake Bank (6 locations), North Shore Bank (5 locations, including Pulaski), Unison Credit Union (2 locations, Wrightstown and W. De Pere), Greenleaf Wayside Bank and Denmark State Bank. They completely covered the loss of Capital Credit Union.

Motion made by Supervisor Jamir, seconded by Supervisor Schadewald to receive and place on file. Vote taken. MOTION CARRIED UNANIMOUSLY

b. PRESENTATION by winner of RFP Project #1873 – Financial Advisory Services.

Zeller informed that in August of 2014, before he had arrived as Treasurer, a decision was made by a number of parties (the acting Treasurer, Port & Solid Waste Director Dean Haen and the Finance Director) that instead of having the Treasurer solely manage funds specifically dedicated to the Port and Solid Waste for investment purposes, there was a thought to bring in an independent professional advisor to take over the management of that money. At that time it was in the neighborhood of \$21,000,000 but by the time that they awarded the contract they were at about \$24,000,000. That represented about 20% of their total portfolio under management. A team scoring sequence took place in evaluating the 13 bidders/interested parties. Ultimately The PFM Group won the Financial Advisor Services Contract. That was signed this spring and they put the portfolio under management about early April. Zeller introduced PFM Representative Jeff Schroeder. Schroeder had been a joy to work with in terms of him and his firm advising them on how things were going and what vehicles they were using to invest in. Prior to Schroeder assuming control of this portfolio, Haen and Zeller put together in writing a standard operating procedure to direct Jeff and his team on how they would like these funds invested in terms of when the funds would be needed, what the time horizon was, and what statutorily they were required to follow in terms of investing of the funds.

Schroeder provided a brief handout (attached) and gave a quick overview to the committee. Zeller informed that the contract that they had with PFM was a three year contract. The time horizon that Haen had put forth for them allowed for investments out five years for a significant cost, however their contract was three years and the price of professional management had come down significantly since 2014. The county had been paying out three times what they were paying PFM to manage this portfolio.

Motion made by Supervisor Schadewald, seconded by Supervisor Jamir to receive and place on file. Vote taken. MOTION CARRIED UNANIMOUSLY

### **Corporation Counsel:**

7. Monthly Report, April 2015.

Motion made by Supervisor Schadewald, seconded by Supervisor Jamir to receive and place on file. Vote taken. MOTION CARRIED UNANIMOUSLY

### **County Clerk:**

8. Budget Status Financial Report, April 2015.

Motion made by Supervisor Jamir, seconded by Supervisor Schadewald to receive and place on file. Vote taken. <u>MOTION CARRIED UNANIMOUSLY</u>

### **Technology Services:**

9. Budget Status Financial Report, April 2015.

Motion made by Supervisor Schadewald, seconded by Supervisor Jamir to receive and place on file. Vote taken. <u>MOTION CARRIED UNANIMOUSLY</u>

10. Technology Services Monthly Report, May 2015.

Neverman informed that he had done the Municipal and Public Cyber Security Presentation for Ashwaubenon and had another presentation scheduled for June 10<sup>th</sup>. He was willing to present anywhere so if there were organizations that would like to receive that presentation, he would be happy to do that. He had been receiving positive feedback.

The Document Center lead retired so they were filling that position after they update the job descriptions and

may take two to three months due to the Class and Comp, etc. They had some work to do to get those positions realigned. They hadn't been updated in nine years.

Motion made by Supervisor Schadewald, seconded by Supervisor Jamir to receive and place on file. Vote taken. MOTION CARRIED UNANIMOUSLY

### **Child Support:**

11. Budget Status Financial Report, April 2015.

Motion made by Supervisor Jamir, seconded by Supervisor Schadewald to receive and place on file. Vote taken. MOTION CARRIED UNANIMOUSLY

12. Departmental Openings Summary.

Motion made by Supervisor Schadewald, seconded by Supervisor Jamir to receive and place on file. Vote taken. MOTION CARRIED UNANIMOUSLY

13. Agency Director Summary for May 2015.

Child Support Director Maria Lasecki informed that she had gone to Washington D.C. for a grant. It was an opportunity to network with the other seven states that were doing the same endeavor. It was a great opportunity and time well spent.

Lasecki and her staff were doing a lot of talking in the community. They were at Bay Port with the "What's the Rush" presentation. She also went to the Network for Human Services Committee meeting at the UW-Extension. In doing so, she pulled some statistics to let them know what their department was doing. They were a federal fiscal year so since Oct 1–April 30, their 15 enforcement staff were responsible to collect \$16,401,000, they were successful with almost \$13,000,000.

Motion made by Supervisor Schadewald, seconded by Supervisor Jamir to receive and place on file. Vote taken. <u>MOTION CARRIED UNANIMOUSLY</u>

### **Department of Administration:**

14. Budget Status Financial Report, April 2015.

Motion made by Supervisor Schadewald, seconded by Supervisor Jamir to receive and place on file. Vote taken. <u>MOTION CARRIED UNANIMOUSLY</u>

15. **2015 Budget Adjustment Log.** 

Motion made by Supervisor Schadewald, seconded by Supervisor Jamir to receive and place on file. Vote taken. <u>MOTION CARRIED UNANIMOUSLY</u>

16. Departmental Opening Summary.

Their Senior Accountant, their budget accountant, will be starting June 1st, they were pretty excited. However, on the other side of the equation, their Finance Director Carolyn Maricque had taken a position with Syble Hopp as their Business Manager. He felt they were going to need someone with a strong background like she had. It will be a huge loss to the Finance Department. They were already recruiting and will hire after approval from County Board. It was an extremely critical position for the county and they needed a very talented person.

Their LTE – Project Manager got a position as the Finance Director for Sheboygan County, they were happy for her. Weininger informed that the Kronos Logos project was coming to an end.

Motion made by Supervisor Schadewald, seconded by Supervisor Jamir to receive and place on file. Vote taken. <u>MOTION CARRIED UNANIMOUSLY</u>

### 17. Director's Report.

Schadewald questioned where they were in the state budget as far as what was affecting Brown County. Weininger informed that a lot of the major pieces had been fixed, the chunk about county-wide assessments, WCA had a briefing on Monday. He believed Wisconsin State Representative David Steffens was able to secure some additional dollars for fraud investigation which will help the county. Weininger believed Steffens drafted a resolution with regard to sales tax but it was not circulated yet. It was hypothetical money that hadn't been accounted for yet but the projection was roughly \$10M and Steffen was trying to get a portion of that for the county. Weininger believed that the folks that he felt would be in opposition were not as opposed as before. Senator Cowles had been talking about this for the last four years and when this came to an end there needed to be some additional legislation to clear things up because there were questions about ownership and shutting it down. There were a lot of pieces to this that needed to be addressed through legislation.

Jamir informed that in 2019-2020 they were looking at the expansion of a southern bridge in the county. He questioned where they were at as far as talking with the state to put it in the budget and give it a higher priority? The conversations that he has had, each community that would affect could not afford it without the state or federal government. Weininger informed that this was a little harder. When he worked for a congressman, they would do an earmark in the Transportation Reauthorization which would require the State DOT to put it at a higher priority. Now that congress had done away with the earmarks they lost that flexibility to do it. At that level they couldn't politically influence. Right now the county had to put a placemarker stating state or federal they were going to invest dollars into this so they needed to put it into their capital improvement projects. After they got their place-marker in, that's when they could actually start rolling it out to the state and lobby.

Motion made by Supervisor Schadewald, seconded by Supervisor Jamir to receive and place on file. Vote taken. <u>MOTION CARRIED UNANIMOUSLY</u>

### **Human Resources**

18. Budget Status Financial Reports, March and April 2015.

Motion made by Supervisor Schadewald, seconded by Supervisor Jamir to receive and place on file. Vote taken. <u>MOTION CARRIED UNANIMOUSLY</u>

19. Activity Report, April 2015.

Motion made by Supervisor Jamir, seconded by Supervisor Schadewald receive and place on file. Vote taken. MOTION CARRIED UNANIMOUSLY

20. Departmental Opening Summary.

Motion made by Supervisor Schadewald, seconded by Supervisor Jamir to receive and place on file. Vote taken. <u>MOTION CARRIED UNANIMOUSLY</u>

### 21. Director's Report.

Human Resources Director Warren Kraft stated that with County Board approving the Class and Comp Study on Friday, they sent a notice to all employees explaining the next steps. Some of their Department Heads who had been charged with the responsibility of reviewing position descriptions and making sure they were accurate, that process was already underway.

Motion made by Supervisor Jamir, seconded by Supervisor Schadewald receive and place on file. Vote taken. <u>MOTION CARRIED UNANIMOUSLY</u>

### **Other**

22. Audit of bills.

Motion made by Supervisor Jamir, seconded by Supervisor Schadewald to pay the bills. Vote taken. <u>MOTION</u> <u>CARRIED UNANIMOUSLY</u>

- 23. Such other matters as authorized by law. None.
- 24. Adjourn.

Motion made by Supervisor Jamir, seconded by Supervisor Schadewald to adjourn at 6:33 p.m. Vote taken. MOTION CARRIED UNANIMOUSLY

Respectfully submitted,

Alicia A. Loehlein Recording Secretary

### Brown County Board of Supervisors Updated Portable Computing Proposal May 2015

Prepared by August Neverman, CIO, Technology Services



### **Electronic Device Use**

Using electronic devices to improve government process and operations is inevitable. Numerous counties, municipalities and other public entities are moving to or have already implemented mobile devices and software to improve government including these Counties: Marathon, Milwaukee, Douglas, Jefferson, Chippewa, Waukesha, Calumet, Sheboygan and Sauk.

There are basically three steps to do this.

Step 1: Public recording and presentation. Brown County has already taken this step.

- Step 2: Tablets (\$14,232.94 3yr purchase and maintenance **\$4,932.78**) or **\$8032.83** annually which works out to **\$308.45** per device per year.
- Step 3: Fully automated government software like Granicus or less expensive alternative SharePoint solution. In either case all information is online and accessible before and during the meeting.

### **Details**

- 1. **Confirmed Savings.** In 2013 Annual Postage & Printing was \$7053 (without labor). This is likely to increase, (total annualized cost is now \$8032.83)
- 2. Non-Cash Benefits.
  - a. **Speed.** Immediate access to records, avoiding the need for follow-up meetings and eliminating confusion.
  - b. **Accessibility** The supervisor will have full access to County records access anywhere they have wireless internet access.
  - c. **Ensures public access**. By focusing on electronic/web based distribution, the public will receive the benefit of having the same public records access as the board members (as appropriate).
  - d. **Better Decisions**. Information access will be streamlined, and information will be accessible anywhere the supervisor has Internet access.
  - e. **Open Records Compliance.** The device gives supervisors a single device that eliminates the risk of a personal computer or email from being subject to open records.
  - f. Central Access. All County email and County voicemail would be delivered to this device.
  - g. **Security.** The All County data will be protected using Airwatch security software.
- 3. **Positioned for the future**. Should the board support a product such as Granicus for County Board operations in the future, the tablets would be able to support that software. This also supports the potential use of a product like SharePoint or other software.

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### **Brown County Supervisors Tablet Cost Summary**

		"One Time" 3-	Annual	
Summary	Detail	5yr Cost	Cost	Notes
Original iPad Purchase Cost				
\$349 + \$13.99 case	iPad	\$362.99		<b>Required</b> (was \$612.99)
7		, , , , , , , , , , , , , , , , , , ,		<b>Required.</b> Estimating 40 hours to create the "tablet image" and
Initial iPad Image Setup				then one hour per device to deliver to Supervisors so \$1368 to
Labor at \$34.20/hr	1 hour	\$34.20		create the initial image (and recreate updates).
				Not currently required for the iPad, but will likely be required in
				the near future with new attacks. Currently there is a version of
Anti-Virus	Software		\$35.00	Kaspersky for the Android
			·	Required; Mobile Device Management - meets HIPAA/open
				records, PCI and other security controls; \$45 up front and \$25
AirWatch Security License	Software	\$ 45.00	\$25.00	annually
Microsoft Office 365 (web			•	TS recommends O365 at \$99.99/yr Supervisors should do all
access to full office				correspondence using Brown County email- Word Excel Outlook
features)	Software		\$99.99	and PowerPoint (Client Access License) eliminated
,				
Annual 4G LTE Cellular Data	\$60/mo		\$720	Optional but NOT recommended
	,,			Required; however is an estimate only. This includes
Estimated Support Labor at				application support, device support, user support, patching,
\$34.20/hr with 4 hours per				Airwatch maintenance and related email/system support (was
year	4 hours		\$136.80	\$273.60)
Subtotal for 1 device		\$442.19	\$161.80	
		x26	x26	
subtotal for 26 devices		\$11,496.94	\$4,206.80	
				Required: initial setup, policy creation, software builds and
				image builds; this is a single cost regardless of the number of
Default image - labor hours	80	\$2,736.00		devices
Spare Units for breakage			\$725,98	Assumes two "replacements" per year (was \$1225.98)
1st year and every 3rd year				Pay now and then pay again when replacements are necessary It
for 26 iPads		\$14,232.94		would result in: Yr 1 \$24k; Yr2- Yr3 \$11k; Y4 \$24k and so on
Annual recurring between				
updates for 26 iPads			\$4,932.78	
Assuming a 3yr (Total Exper	ise)		\$ 24,098.50	This would recur forever and would cover the new hardware
				every 3rd year - so no big hit; this matches way the desktop
Replacement Cycle (Annual	lized expe	nse)	\$8,032.83	replacement plan works
				per device per year as long as the program is supported (was \$667.84 in November 2014)

<sup>\*\*</sup> These devices do NOT include internet access. They would use personal or public WiFi instead. See line "Annual 4G LTE Cellular Data" above.

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Brown County
County Treasurer
Budget Status Report
3/31/2015
Budget

3/31/2015	Annual		OT/		YTD	
	Budget		Budget		Actual	
Salaries	\$ 268,543	↔	67,136	4	68,655	
Fringe Benefits	\$ 99,138	₩	24,785	↔	27,135	
Operations & Maintenance	\$ 145,955	↔	36,489	↔	38,741	
Chargebacks	\$ 47,795	↔	11,949	↔	11,245	
Contracted Expenses	\$ 44,700	69	11,175	↔	10,181	
Other	\$ 44,600	↔	11,150	ø	2,506	
Total Expenses	\$ 650,731	↔	162,683	€9	158,463	
Property Tax Revenue	\$ 1,500,000	↔	375,000	↔	383,903	
Interest on Investments	\$ 687,000	69	171,750	8	341,146	
Miscellaneous Revenue	\$ 70,000	69	17,500 \$	ક્ર	28,715	
Total Revenues	\$ 2,257,000	↔	564,250	↔	753,765	

Please Note:
The \$193k positive budget variance is primarily due to a one-time gain related to the sale of bonds which increased our Interest on Investments.

### \$ 193,735 POSITIVE BUDGET VAR

595,302

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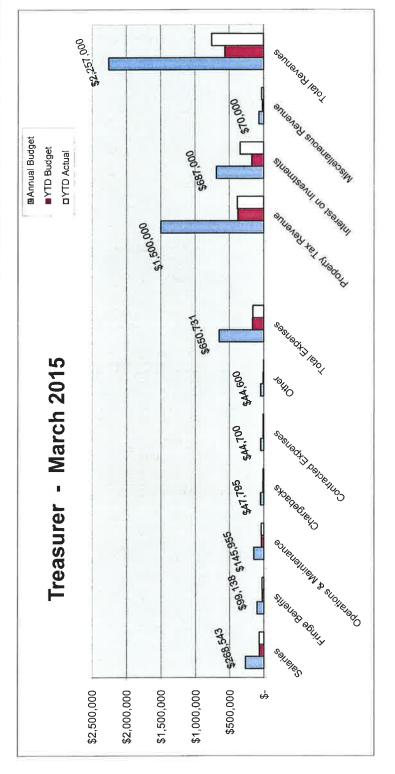
401,567

69

1,606,269

G

Net Levy Distribution



### Budget Performance Report Date Range 01/01/15 - 03/31/15 Include Rollup Account and Rollup to Account

)									
401000	A Committee of the Comm	Adopted	Budget	Amended	Current Month	YTD	ΔŢ	Budget - YTD	% nseq/
ACCOUNT	Account Description	Budget	Amendments	Budget	Transactions	Encumbrances	Transactions		P.J. d
Fund 100 - GF									
REVENUE									
Departme	Department 080 - Treasurer								
Division	n 001 - General								
4100	General property taxes	(1,606,269.00)	00:	(1.606.269.00)	(133,855,75)	8	(401 567 25)	(32 102 106 1)	ķ
4108	Interest on taxes	1,055,000.00	0.	1,055,000,00	116.776.07	8 8	(52,105,101)	(5,101,101,1)	ر ۲
4109	Penalities on taxes	405,000.00	0.	405,000.00	39.334.24	8 8	106 602 23	769,102.07	ק א
4110	Penalties on special assessments	40,000.00	00:	40,000.00	4 151 83	8: 0	11 463 70	76,767,062	9 6
4700	Intergovt charges	50,000.00	00.	50.000.00	7 298 00	8 8	11,505,70	27.055,02	£) (
4900	Miscellaneous	30,000.00	; E	30 000 02	2 060 47	8 8	7 405 02	20,700,09	45
4905	Interest	687,000.00	8 6	687.000.00	742,568,76	8 8	741 146 23	22,504.07	S 5
4960	Gain or Loss on Sale - Tax Deeds	(10,000.00)	00.	(10,000,00)	9	8 8	000	(10,000,01)	200
	Division 001 - General Totals	\$650,731.00	80.00	\$650.731.00	\$325,733,62	00.03	25 101 25	(10,000,00)	0 2
	Department 080 · Treasurer Totals	\$650,731.00	\$0.00	\$650 731 00	4375 733 67	00.00	00.161,260¢	\$290,533.04 \$300 F23 C4	24%
	REVENUE TOTALS	\$650 731 00	00 00	¢650 721 00	4327,423,62	00.0¢	\$32,197.30	\$298,533.64	8
EXPENSE			2	00.TC / 000¢	70.562,626¢	00.04	\$352,197.30	\$298,533.64	24%
Department	nt 080 - Treasurer								
Division	001 - General								
5100	Regular earnings						œ		
5100	Regular earnings	261,480.00	00.	261.480.00	16 408 73	6	60 330 43	73 071 100	ŗ
5100.998	Regular earnings Budget only	4.361.00	<u> </u>	4 361 00	2, 2001	8 8	54.45.45	4 264 08	ς, σ
	5100 - Popular parameter Totals	47E 941 DO	90.00	00:100	00.	00'	00.	4,301.00	9
5102	Paid leave earnings	\$203,071.00	\$0.0¢	00.1P6,c02¢	\$15,408./3	\$0.00	\$60,339.43	\$205,501.57	73%
5102.100	Paid leave earnings Paid Leave	00.	00.	00.	4.233.98	8	5 805 07	(5 805 07)	1 1 1
5102.200	Paid leave earnings Personal	00.	9.	0.	9.70	8	883.53	(5,005.07)	- + - +
5102.300	Paid leave eamings Casual	0.	00	6	2	8 0	202:22	(50.05)	<b>+</b> -
5102.500	Paid leave earnings Holiday	8 0	8	8 6	8 6	8 8	76 783	(562,03)	+ - + -
	5102 - Paid leave earnings Totals	\$0.00	00'0\$	00 0\$	\$2. 243 F8	90.00	12.100	(00,12,00)	
5103	Premium	}			00:513/14	00.04	06.100,14	(06.100,14)	+ + +
5103.000	Premium Overtime	2,702.00	00'	2,702.00	139.34	00.	647.67	2.054.33	74
	5103 - Premium Totals	\$2,702.00	\$0.00	\$2,702.00	\$139.34	\$0.00	\$647.67	\$2.054.33	74%
5110	Fringe benefits								2
5110.100	Fringe benefits FICA	19,416.00	8.	19,416.00	1,500.91	00.	4.971.90	14,444,10	26
5110.110	Fringe benefits Unemployment compensation	661.00	00.	661.00	73.49	00.	243.48	417.52	37
5110.200	Fringe benefits Health insurance	52,068.00	00.	52,068.00	3,954.68	00.	15,361.68	36.706.32	£ 0£
5110.210	Fringe benefits Dental Insurance	5,764.00	9.	5,764.00	385.79	00.	1.475.34	4 288.66	3,5
5110.220	Fringe benefits Life Insurance	580.00	8.	580.00	48.35	0.	193.40	386.60	3 %
5110.230	Fringe benefits LT disability insurance	933.00	00:	933.00	56.58	00.	169.74	763.26	2 2
5110.235	Fringe benefits Disability insurance	1,901.00	00.	1,901.00	158.00	00:	474.00	1.427.00	3 12
5110.240	Fringe benefits Workers compensation insurance	287.00	00.	287.00	24.00	0.	72.00	215.00	) ×
5110.300	Fringe benefits Retirement	17,390.00	00.	17,390.00	1,270.98	0.	4,173.36	13,216.64	3 2

### **Budget Performance Report**Date Range 01/01/15 - 03/31/15 Include Rollup Account and Rollup to Account

\$0.00 \$99,000.00 \$77,472.78 \$0.00 \$27,134.90  \$0.00 \$99,000.00 \$77,472.78 \$0.00 \$27,134.90  \$0.00 \$4,450.00 \$7,472.78 \$0.00 \$27,134.90  \$0.00 \$4,450.00 \$2,150.00 \$0.00 \$17,389.99  \$0.00 \$4,240.00 \$2,35.00 \$0.00 \$17,389.99  \$0.00 \$4,240.00 \$2,35.00 \$0.00 \$100.00  \$0.00 \$4,240.00 \$2,35.00 \$0.00 \$100.00  \$0.00 \$4,240.00 \$2,35.00 \$0.00 \$100.00  \$0.00 \$4,240.00 \$2,35.00 \$0.00 \$100.00  \$0.00 \$4,240.00 \$2,35.00 \$0.00 \$100.00  \$0.00 \$4,240.00 \$2,35.00 \$0.00 \$100.00  \$0.00 \$1,500.00 \$37.75 \$0.00 \$100.00  \$0.00 \$377.50 \$0.00 \$100.00  \$0.00 \$34,817.00 \$2,714.52 \$0.00 \$100.00  \$0.00 \$300.00 \$1,500.00 \$0.00 \$0.00 \$13,706.41  \$0.00 \$300.00 \$1,500.00 \$0.00 \$0.00 \$100.00  \$0.00 \$300.00 \$1,500.00 \$0.00 \$0.00 \$13,706.41  \$0.00 \$4,590.00 \$1,590.00 \$0.00 \$100.00  \$0.00 \$4,590.00 \$1,590.00 \$0.00 \$10.00  \$0.00 \$4,590.00 \$1,590.00 \$1,590.00  \$0.00 \$1,500.00 \$1,500.00 \$1,500.00  \$0.00 \$1,500.00 \$1,500.00 \$1,500.00  \$0.00 \$1,500.00 \$1,500.00 \$1,500.00  \$0.00 \$1,500.00 \$1,500.00 \$1,500.00  \$0.00 \$1,500.00 \$1,500.00 \$1,500.30  \$0.00 \$1,500.00 \$1,500.00 \$1,500.30  \$0.00 \$1,500.00 \$1,510.28 \$0.00 \$1,510.19  \$0.00 \$1,510.29 \$0.00 \$1,510.29  \$0.00 \$1,510.29 \$0.00 \$1,510.33  \$0.00 \$1,510.29 \$0.00 \$1,510.33  \$0.00 \$1,510.30 \$0.00 \$1,510.33  \$0.00 \$1,510.30 \$0.00 \$1,510.33  \$0.00 \$1,510.30 \$0.00 \$1,510.33  \$0.00 \$1,510.30 \$0.00 \$1,510.33  \$0.00 \$1,510.30 \$0.00 \$1,510.33  \$0.00 \$1,510.30 \$0.00 \$1,510.33  \$0.00 \$1,510.30 \$0.00 \$1,510.33  \$0.00 \$1,510.30 \$0.00 \$1,510.33  \$0.00 \$1,510.30 \$0.00 \$1,510.33  \$0.00 \$1,510.30 \$0.00 \$1,510.33  \$0.00 \$1,510.30 \$0.00 \$1,510.33  \$0.00 \$1,510.30 \$0.00 \$1,510.33  \$0.00 \$1,510.30 \$0.00 \$1,510.30  \$0.00 \$1,510.30 \$0.00 \$1,510.30  \$0.00 \$1,510.30 \$0.00 \$1,510.30  \$0.00 \$1,510.30 \$0.00 \$1,510.30  \$0.00 \$1,510.30 \$0.00 \$1,510.30  \$0.00 \$1,510.30 \$0.00 \$1,510.30  \$0.00 \$1,510.30 \$0.00 \$1,510.30  \$0.00 \$1,510.30 \$0.00 \$1,510.30  \$0.00 \$1,510.30 \$0.00 \$1,510.30  \$0.00 \$1,510.30 \$0.00 \$1,510.30  \$0.00 \$1,510.30 \$0.00 \$1,510.30  \$0.00 \$1,510.30 \$0.00 \$1,510.30  \$0.00 \$1,510.30 \$0.00 \$1,510.30  \$0.00 \$1,510.30 \$0.00 \$1,5			Adopted	Budget	Amended	Current Month	Ę	ξ	d to de de	7000
100 cst	Ħ	Account Description	Budget	Amendments	Budget	Transactions	Finclimbrances	Transactions		/nasn o/
Principle   11   Prin	100 - (	L.			0					
Principle of the Prin	ENSE									
Private   District   Private   District   Private   District   D	<b>Departm</b>	ent 080 - Treasurer								
Supplies	Divisio	on 001 - General								
Supplies   Particle Designation   138.00   138		5110 - Fringe benefits Totals	\$99,000.00	\$0.00	\$99,000.00	\$7,472.78	\$0.00	\$27,134,90	\$71.865.10	27%
Other Explainment of Explain		Fringe benefits - Budget only	138.00	00.	138.00	00.	6.	00.	138.00	0
9 styles         4-450.00         40         4-450.00         4		Supplies								,
Supplies Forzage   5,990.00   1,900.00   1,900.00   1,190.00   1		Supplies	4,450.00	00.	4,450.00	00.	0.	00.	4.450.00	0
Printing	101	Supplies Office	6,982.00	00.	6,982.00	(442.95)	00.	2,189,82	4.792.18	31
Printing	904		48,000.00	00.	48,000.00	2,154.72	00.	17,389.99	30,610.01	3 %
Printing forms   Sad4 - Printing Totals   Sa			\$59,432.00	\$0.00	\$59,432.00	\$1,711.77	\$0.00	\$19,579.81	\$39,852.19	33%
Printing Forms   14450.00   100   14450.00   100   14450.00   100   14450.00   100   14450.00   100		Printing								
Paintenance agreement Schaue   \$19,490.00   \$10,00   \$1	001		14,450.00	00.	14,450.00	00.	00.	3,040.00	11,410.00	17
Maintenance agreement Children Signature and memberships   Maintenance agreement Children Signature Agraement Children Signature A			\$14,450.00	\$0.00	\$14,450.00	\$0.00	\$0.00	\$3,040.00	\$11,410.00	21%
Maintenance agreement   Maintenance   Main		Dues and memberships	100.00	90.	100.00	00.	00'	100.00	00.	100
Repairs and maintenance agreement Totals         4,240.00         6,240.00         5155.00         705.00         735.50.00         3,535.00           Repairs and maintenance Equipment         4,240.00         4,240.00         51,260.00         50.00         51,260.00         51,260.00         51,260.00         51,260.00         51,260.00         51,260.00         51,260.00         51,260.00         51,260.00         51,260.00         51,260.00         50.00         51,260.00		Maintenance agreement								
Repairs and maintenance agreement Totals         \$4,40,00         \$6,00         \$4,40,00         \$6,00         \$1355.00         \$705.00         \$7355.00           Repairs and maintenance Cluptoment S307 - Repairs and maintenance Cluptoment S41,500.00         \$1,500.00         \$1,500.00         \$0         \$1,500.00         \$0         \$1,300.00         \$1,300.00         \$1,400	8	Maintenance agreement Software	4,240.00	00.	4,240.00	235.00	00.	705.00	3,535.00	17
Repairs and maintenance         1,500.00         .00         .00         1,240.00		5306 - Maintenance agreement Totals	\$4,240.00	\$0.00	\$4,240.00	\$235.00	\$0.00	\$705.00	\$3,535.00	17%
Repairs and maintenance Equipment         1,500,00         0,1,500,00         1,500,00         0,0         0,0         1,940,00         1,940,00           Adversified and maintenance Totals of Actorising and maintenance Total of Actorising and public notice         \$1,500,00         \$1,500,00         \$1,500,00         \$1,500,00         \$1,940,00 <td></td> <td>Repairs and maintenance</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		Repairs and maintenance								
Status and maintenance Totals         \$1,500.00         \$1,500.00         \$1,500.00         \$0.00         \$1,300.00         \$1,300.00         \$1,300.00         \$1,300.00         \$1,300.00         \$1,300.00         \$1,300.00         \$1,300.00         \$1,300.00         \$1,300.00         \$1,300.00         \$1,300.00         \$1,300.00         \$1,300.00         \$1,300.00         \$1,300.00         \$1,400.00	8	Repairs and maintenance Equipment	1,500.00	00.	1,500.00	00.	00.	160.00	1,340.00	11
Advertising and public notice 8,350.00 0.0 8,350.00 0.0 8,360.00 6,46.56 0.0 8,94.56 0.0 192.00 192.00 192.00 192.00 192.00 0.0 192.0		5307 - Repairs and maintenance Totals	\$1,500.00	\$0.00	\$1,500.00	\$0.00	\$0.00	\$160.00	\$1,340.00	11%
Books, periodicals, subscription         192,00         .00         192,00         .00		Advertising and public notice	8,350.00	00.	8,350.00	544.96	00:	889.24	7,460.76	11
Travel and training   1,450.00   1,450.00   377.50   300   460.88   999.12     Miscellaneous   2,500.00   0.0   2,500.00   0.0   0.0   1,00.00   2,400.00     Insurance Bord   Saturation		Books, periodicals, subscription	192.00	00.	192,00	00'	00.	00.	192.00	0
Miscellaneous         2,500,00         .00         2,500,00         .00         1,000,00         2,400,00         2,400,00           Insurance Bond         53,000,00         741,00		Travel and training	1,450.00	00.	1,450.00	377.50	00:	460.88	989.12	33
Insurance Bond         53,000.00         .00         741.00         .00         741.00         .00         741.00         .00         741.00         .00 <th< td=""><td></td><td>Miscellaneous</td><td>2,500.00</td><td>00.</td><td>2,500.00</td><td>00.</td><td>00.</td><td>100.00</td><td>2,400.00</td><td>4</td></th<>		Miscellaneous	2,500.00	00.	2,500.00	00.	00.	100.00	2,400.00	4
Insurance Bond         741.00         .00         741.00         .00         741.00         .00         741.00         574.00         \$741.00		Service fees	53,000.00	00.	53,000.00	3,785.38	00.	13,706.41	39,293.59	56
Insurance Bond		Insurance								e
Intra-county expense         \$1,000	8	Insurance Bond	741.00	00.	741.00	00.	00.	.00	741.00	0
Intra-county expense         34,817.00         .00         34,817.00         2,714.52         .00         9,972.61         24,844.39           Intra-county expense Technology services         1,890.00         .00         1,890.00         .00         1,890.00         .00         474.00         1,416.00           Intra-county expense Driburance         300.00         .00         1,890.00         .00			\$741.00	\$0.00	\$741.00	\$0.00	\$0.00	\$0.00	\$741.00	%0
Intra-county expense Technology services         34,817.00         .00         34,817.00         2,714.52         .00         9,972.61         24,844.39           Intra-county expense Insurance         1,890.00         .00         1,890.00         .00         1,890.00         .00 <td></td> <td>Intra-county expense</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		Intra-county expense								
Intra-county expense Insurance         1,890.00         .00         1,890.00         .00         1,890.00         .00         1,890.00         .0	00	Intra-county expense Technology services	34,817.00	00.	34,817.00	2,714.52	00.	9,972.61	24,844.39	62
Intra-county expense Other departmental         300.00         00         300.00         00         00         00         00         300.00         44,700.00         44,700.00         44,700.00         44,700.00         44,700.00         44,700.00         44,700.00         44,700.00         44,700.00         44,700.00         44,700.00         43,500.00         43,500.00         40,700.00         40,	00	Intra-county expense Insurance	1,890.00	00.	1,890.00	158.00	00.	474.00	1,416.00	25
Intra-county expense Highway         5,200.00         .00         5,200.00         .00         5,200.00         .00         5,200.00         .00         5,200.00         .00         5,200.00         .00         5,200.00         .00	00	Intra-county expense Other departmental	300.00	00:	300.00	00.	00.	00:	300.00	0
Intra-county expense Copy center         1,000.00         0.0         1,000.00         0.0         1,000.00         973.20           Intra-county expense Departmental copiers         129.00         .00         129.00         .00         4,459.00         687.54         3,771.46           Foot Intra-county expense Totals         \$47,795.00         \$47,795.00         \$47,795.00         \$47,795.00         \$11,244.51         \$36,550.49         2           Contracted services         44,700.00         .00         33,600.00         637.73         .00         1,932.35         31,667.65	20	Intra-county expense Highway	5,200.00	00.	5,200.00	00.	00.	51.31	5,148.69	1
Intra-countly expense Departmental copiers         129.00         .00         129.00         .00         4,459.00         .00         4,459.00         .00         4,459.00         .00         687.54         3,771.46           Intra-countly expense Totals         \$47,795.00         \$0.00         \$47,795.00         \$47,795.00         \$47,795.00         \$47,700.00         \$47,700.00         \$2,519.28         \$0.00         \$11,244.51         \$36,550.49         22           Contracted services         44,700.00         .00         33,600.00         635.73         .00         1,932.35         31,667.65	9	Intra-county expense Copy center	1,000.00	00:	1,000.00	00.	00.	26.80	973.20	m
Intra-county expense Document center 4,459.00 .00 4,459.00 .00 687.54 3,771.46 <b>5601 - Intra-county expense</b> Totals 47,795.00 50.00 \$47,795.00 \$2,519.28 .00 10,181.04 34,518.96  Contracted services 4,4700.00 .00 33,600.00 636.73 .00 1,932.35 31,667.65	č,	Intra-county expense Departmental copiers	129.00	9.	129.00	10.75	00.	32.25	96.75	25
1 - Intra-county expense Totals       \$47,795.00       \$47,795.00       \$47,795.00       \$47,700.00       \$47,700.00       \$47,700.00       \$47,700.00       \$47,700.00       \$47,700.00       \$47,700.00       \$47,700.00       \$47,700.00       \$47,700.00       \$47,700.00       \$47,700.00       \$47,700.00       \$47,700.00       \$47,700.00       \$47,700.00       \$47,518.96       \$47,518.96       \$47,518.96       \$47,518.00       \$47,518.30	B	Intra-county expense Document center	4,459.00	00:	4,459.00	45.09	00'	687.54	3,771.46	15
44,700.00         .00         44,700.00         2,519.28         .00         10,181.04         34,518.96           33,600.00         .00         33,600.00         636.73         .00         1,932.35         31,667.65		5601 - Intra-county expense Totals	\$47,795.00	\$0.00	\$47,795.00	\$2,928.36	\$0.00	\$11,244.51	\$36,550.49	24%
33,600.00 33,600.00 636.73 .00 1,932.35 31,667.65		Contracted services	44,700.00	00:	44,700.00	2,519.28	0.	10.181.04	34,518,96	23
		Tax deed	33,600.00	00:	33,600.00	636.73	99.	1,932.35	31,667.65	9



## **Budget Performance Report**Date Range 01/01/15 - 03/31/15 Include Rollup Account and Rollup to Account

≥ t			ı.	1.2		_			
/pasn %	0 88	%/	24%	24%	24%	72	24	54	
Budget - YTD % used/ Transactions Rec'rd	7,000.00	\$7,926.52 2,500.00	\$492,268.38	\$492,268.38	\$492,268.38	298,533.64	492,268.38 (\$193,734.74)	298,533.64	(\$193,734.74)
YTD Transactions	.00	\$5/3.48	\$158,462.62	\$158,462.62	\$158,462.62	352,197.36	158,462.62 \$193,734.74	352,197.36 158,462.62	\$193,734.74
YTD Encumbrances	00:	00°0¢	\$0.00	\$0.00	\$0.00	00.	\$0.00	.00	\$0.00
Current Month Transactions	00.	00.04	\$41,003.51	\$41,003.51	\$41,003.51	325,233.62	\$284,230.11	325,233.62 41,003.51	\$284,230.11
Amended Budget	7,000.00 1,500.00 \$8.500.00	2,500.00	\$650,731.00	\$650,731.00	\$650,731.00	650,731.00	\$0.00	650,731.00 650,731.00	\$0.00
Budget Amendments	00· 00· 00·	00.	\$0.00	\$0.00	\$0.00	00.	\$0.00	00.	\$0.00
Adopted Budget	7,000.00 1,500.00 \$8,500.00	2,500.00	\$650,731.00	\$650,731.00	OOTC/OCOC	650,731.00	\$0.00	650,731.00 650,731.00	\$0.00
Account Description - GF	sion	Soil testing  Division 001 - General Tarble	Department 080 - Transmer Totals	EXPENSE TOTAL STATES TOTAL STAT		Fund .100 - GF Totals REVENUE TOTALS EXPENSE TOTALS	Fund 100 - GF Totals	Grand Totals REVENUE TOTALS EXPENSE TOTALS	מימוע ו סכמי
Account Fund 100 - GF		5835							



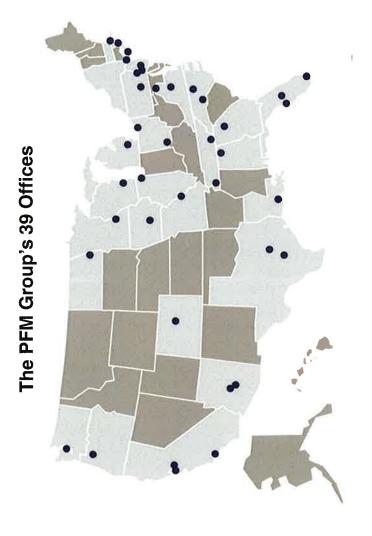


May 28, 2015



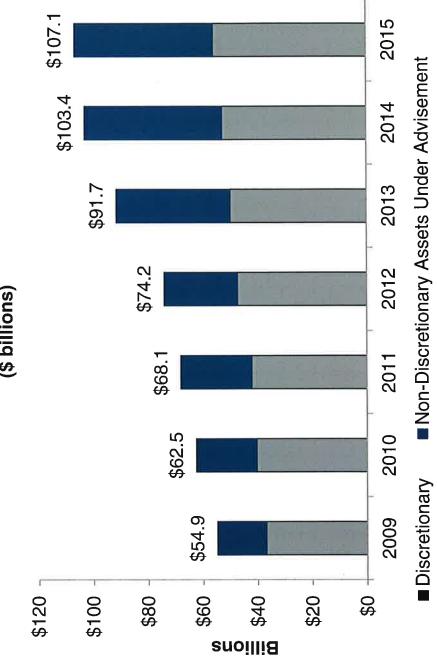
# PFM Asset Management LLC

- Independent investment advisor
- 35 years of experience
- Deep understanding of public sector
- Fiduciary to our clients
- Strong track record
- Delivering competitive returns
- Excellent client service
- Diligent credit reviews and risk management
- Culture of integrity, accountability, transparency, and risk management
- Deep technical resources that specialize in high quality fixed-income



# PFM Asset Management LLC





\*Dates as of Year Ends for all years. Data as of March 31, 2015.

# Brown County is Very Similar to PFMAM's Current Clients

PFMAM manages over 500 accounts for public sector/ governmental clients.



As of March 31, 2015. Clients included on the list above were selected based on client type and/or other non-performance based criteria to show a broad range of county governmental clients. This list does not represent an endorsement of PFM Asset Management LLC or its services.

### ₩

# PFMAM's Investment Process

Meet with Brown County to Understand its Investment Objectives and Risk Tolerance

Determine Level of Interaction Between Brown County and PFMAM

Review Investment Policy and Procedures

Perform Cash Develop
Flow Analysis Performance
and Forecast Benchmarks

Ongoing Investment Advice

Develop a Long-Term

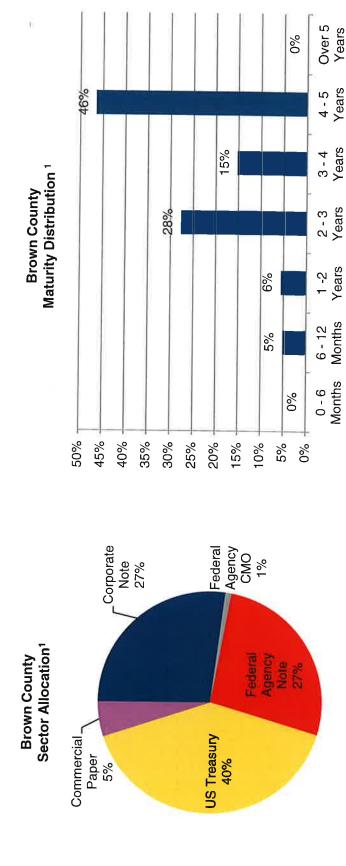
Strategy

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### Portfolio Strategy

### Portfolio Strategy

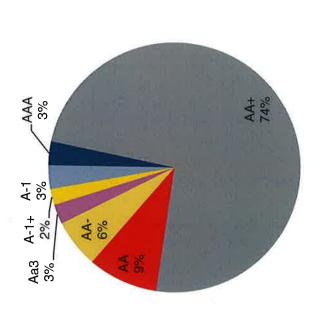
- Actively managed portfolio of high quality securities that comply with Wisconsin state statutes
- Diversified sector distribution including allocations to high quality credit instruments (Corporates, Treasuries, Agencies, CP)
- Utilize Commercial Paper in shorter maturities (< 270 days) enhances diversification and adding value versus government securities</li>
  - Strategy benchmark is 50% 1-3 Year U.S. Treasury and 50% 1-5 Year U.S. Treasury



<sup>1</sup> Data of 5/14/2015

## Credit Quality Distribution

Brown County Credit Quality Distribution



Credit Rating	% of Portfolio
AAA	3%
AA+	74%
AA	%6
AA-	%9
Aa3	3%
A-1+	2%
A-1	3%
Total	100%

# PFMAM's Credit Committee Process







### **Credit Committee**

Functions

Chief Credit Officer

Chief Investment Officer and Senior Portfolio Managers

Formal monthly meetings

Manage credit risk

Intra-month meetings as

needed

Traders and analysts provide research and participate

Chief Compliance Officer observes

Review written credit reports

Review macro events

and supporting material

management tool

Both short-term and longterm views

traders restricted by approved list

systems Monitor credit rating actions

### **Approved Credit List**

Primary credit risk

Portfolio managers and

Restrictions integrated into trading and compliance

projected interest rate environments

# Sector-Focused Portfolio Management Team

Gregg Manjerovic, CFA Municipal Securities Sr. Portfolio Manager

Corporate Securities

Portfolio Manager Joseph Creason

Head Portfolio Manager Robert Cheddar, CFA\* Chief Credit Officer

Chief Investment Officer Marty Margolis\*

Money Market Funds & Head Portfolio Manager Michael Varano\*

Certificates of Deposit Commercial Paper & Portfolio Manager Jeff Rowe, CFA

Agency Discount Notes, Bankers Acceptances & FDIC-insured CDs Portfolio Manager Kerri Staub

Agencies & Term Repo Short-Term Treasuries, **Greta Kiessling** Trader

**Proprietary Models** 

Mortgage-Backed Securities & Investment-Grade Credit

Michael Downs, CFA

Portfolio Manager

Bloomberg TradeWeb

**Charles River MarketAxess** 

Treasuries & Agencies Meredith LaBuda Trader

Brian Raubenstine

Trader

Municipals

Giancarlo Morales-Belletti Treasuries & Agencies Trader

Trading Room Support Lisa Buckley

PFMAM's Portfolio Strategies Group

Trading Room Support Melissa Hoch

Kenneth Schiebel, CFA\*

Head of Portfolio Strategies Group

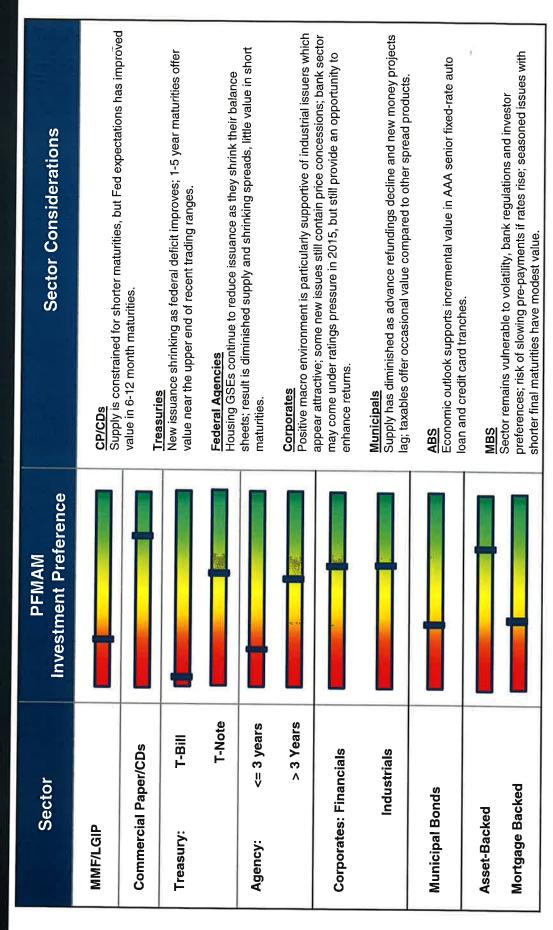
Sr. Portfolio Strategist Kyle Jones

Andrew Musselman Sr. Managing Consultant

Mindan Chen Analyst

Colin Donahue Analyst

\* Managing Director and equity owner of PFM Asset Management LLC



Source: PFMAM. As of March 31, 2015. This material is for general information purposes only and is not intended to provide specific advice or a specific recommendation. Analysis is subject to changes in the market environment, and may vary based on the client's particular circumstances.

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The views expressed within this material constitute the perspective and judgment of PFMAM at the time of distribution and are subject to change. Any forecast, projection, or prediction of the market, the economy, economic trends, and equity or fixed-income markets are based upon current opinion as of the date if issue, and are also subject to change. Opinions and data presented are not necessarily indicative of future events or expected performance. Information contained herein is based on data obtained from recognized statistical services, issuer reports or communications, or other sources, believed to be reliable. No representation is made as to its accuracy or completeness.